



DOCNET
MEDICAL TRADING PLC

Company Profile

CONTACT ADDRESS:

Bole Medhanialem AWLO Business Center 4th Floor

Woreda: 03 Office Number: 401, 402, 412

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CONTACT PERSON:

Kidane Kiros Aregay (MD, MPH)

Company General Manager

Mobile No: +251 911 522800

Email: kidanekiros2003@yahoo.com

COMPANY GENERAL INFORMATION

BUSINESS TYPE: IMPORTING, WHOLESALER, And DISTRIBUTOR

ADDRESS:

- Bole Subcity
- Wereda 3,
- Awlo business center (building)
- H. No. 412/401/402
- Addis Ababa, Ethiopia
- Commercial registration no. BL/AA0022759/2013 and
- Trade licence number of LD/AA14/669/3999585/2007.
- Contact Person:
 - ✓ Dr. Kidane Kiros
 - Tel: +251911522800
 - Capacity : General manager
 - E-mail : kidanekiros2003@yho.com
 - ✓ Tesfai Habteab
 - Tel: +251911370640
 - Capacity : General manager
 - E-mail : teshab2003@gmail.com

CORE BUSINESS AREAS:

- IMPORTING/WHOLESALE OF HEALTH SECTOR PRODUCTS /MEDICAL EQUIPMENT, REAGENTS AND SUPPLIES
- HEALTH CONSULTANCY

OWNERSHIP: PRIVATE LIMITED COMPANY (PLC)

TOTAL EMPLOYEES: 15

CAPITAL: 8,000,000.00 Ethiopian Birr

YEAR OF ESTABLISHMENT: 2014 GC

MESSAGE FROM THE COMPANY GENERAL MANAGER

Dear Esteemed Customers'

We would like to thank you in advance for the time and attention that you will give us in reading our company profile.

Our Company primary goal is to become one of the Ethiopia's leading suppliers of Healthcare Products and Services in the country. We put our deep knowledge and ample experience in Supply, installation, Commissioning, user training, and Aftersales service of HealthCare Products/services to our customers.

We are determined to meet and exceed the expectations of our customers. We strive to become the most Innovative and efficient business partner for the supply of Healthcare Products and Services.

Our staffs are motivated and united by shared values and common skills and while adhering to the highest standards of quality and ethics. We will be pleased to supply you with a high quality Health and Health related Products, Services and know-how as briefly described in the following pages.

Welcome in DOCNET

Kind Regards,

Kidane Kiros Aregay (MD, MPH)

The General Manager

WHO WE ARE

DOCNET Medical Importing PLC is established in 2014. The company head office is located at Bole Sub City, Bole road, Wereda: 03, House Number: 412, 401 and 402 Awlo Business center near to Bole Medhanialem Church , Addis Ababa, Ethiopia.

The company is officially registered in the Federal government of Ethiopia, Addis Ababa since August 2014, with commercial registration no. BL/AA0022759/2013 and trade license number of LD/AA14/669/3999585/2007.

The company is owned, managed, and run by professionals that have an ample experience on similar business we are engaged. Our staffs are comprised of highly qualified and experienced personnel's in Health and management.

Our Company Core Business areas are importing, Wholesaling and distribution of Healthcare Products and Healthcare professional Consultancy Services. We supply a wide range of Healthcare products/services all over the country. We specialized in importing, Wholesaling and distribution of Pathology Equipments and Supplies, Laboratory Equipments and Supplies, and Pharmaceuticals.

Our supplier's are from all over the World that are engaged in Manufacturing, supplying and distribution of High Quality and up-to-date Medical equipments, supplies, reagents and human medicine. Our Current suppliers 'are *MOPEC, IWORKS, RANDANTI from USA, SLEE MEDICAL from GERMANY, OPTIKA from ITALY, and CYPRESS DIAGNOSTIC from BELGIUM. Jinhua Hisure Scientific from China, Biolight Meditech Co.,Ltd from China and others.* Moreover we are always open to work with a new supplier of pharmaceuticals, medical and lab equipment and related products.

The Company Objective is to become a market leader in supply of Health and Health related products /Services and ensure superior customer satisfaction through our relentless efforts towards betterment. The company is established with a vision of transforming the import based market of pharmaceutical and medical equipments in Ethiopia into a manufacturing industry and export based market.

We operate in all over the country and supply our Products to wide range of customers that includes Public Health Facilities, Private hospital/clinics, Health Science Colleges, and Pharmacies.

VISION

Our vision is to become the most trusted and respected Supplier of Medical Equipments, Medical supplies, Reagents, Pharmaceuticals and Health consultancy services in the Country.

MISSION

Our mission is to supply up-to-date and high Quality Healthcare products and services that fully satisfy the expectations of our customers. Hence, in particular our company aspires to:

- Supply high Quality and up to date Healthcare Products and services on time

- Establish a long lasting partnership with our Overseas Suppliers, Business partners, and Customers
- Provide an excellent service to our customers, Meet their demand and maximize their satisfaction.

OUR CORE VALUES

Our Core Values rest in our vision and mission that Positions our customers at the center of our service. The company upholds the following values as a guideline to its operation and business management:

- Commitment
- Teamwork
- Professionalism
- Flexibility / Adaptability
- Act with integrity
- Challenge and drive change
- Perform with speed and agility
- Customer Value
- Social Responsibility

BUSINESS STRATEGY/ APPROACH

Our Company understands a good business strategy is the base ingredient for a successful business. Our Business strategy designed to create a competitive advantage against market competitors and to achieve Our Company Business objectives that includes increase our revenue, increase our customer base, introduce new products or services, increase market share, and increase our brand awareness. Our Business strategies include;

- Pre-tendering sales promotion and marketing in order to fill in our Products/services by covering all the sales map
- Participate in relevant healthcare products/services tendering
- Supply up-to-date, high quality, internationally accepted and Price Competitive Healthcare Products/Services to existing and new customers
- Branding to create a unique name and image in consumers' mind for the up-to-date and high Quality product/services we supply.

To implement our Business Strategies successfully we employ a highly qualified and experienced staff and allocate sensibly resources. We practice Market driven Business Strategy/approach and develop contingency plan to deal with unlikely events or changes

Our Target Market is the whole country. We believe the service we offered should be our best advertisement and a key to our markets. We committed to fulfill the promise we make. We make sure that our product and services are price competitive. We conduct market research of Healthcare manufacturers to know their market share globally and developments of Healthcare products.

QUALITY POLICY

We, at DOCNET, strive to become one of the leading players in Importing, wholesaling, and distribution of Healthcare Products & Services in the country. In every supply, we emphasize on Quality, Technology and innovation. Our Qualified and experienced team works with high level of excellence and integrity to ensure superior customer satisfaction.

Our Company put Quality Assurance / Managerial and Control Procedures in place to continuously improve our business processes and management to ensure the products/services we supply meet relevant standards set by National and International Quality Assurance Institutions. In order to meet our customers' needs, our quality policy includes:

- Hire and Maintain a highly qualified and experienced employees that understand and Implement Quality standards and policy
- Put Quality Assurance / Managerial and Control Procedures in place to improve Our Business process management
- Implement and monitor Quality improvement plans
- Inspect and Control the quality of Health Products and Services we supply
- Comply at all times to National and International Quality and SAFETY Standards.

Our company is committed and determined to supply up-to-date and a high quality Healthcare products and services. We invest continually and significantly in continuous quality improvement initiatives in our Business Operations. Our definition of quality produces starts with the highest possible standards of Healthcare.

OUR PRODUCTS

DOCNET Medical Importing PLC supplies a wide range of up-to-date and high Quality Healthcare Products and services to meet/exceed our Customers Demand. We are driven by the desire to provide a comprehensive solution to the complex Healthcare Products and services supply chain demand of the country. We continually strive to improve the Quality of Healthcare Products and services we supply.

The Products we supply Includes: Medical Devices, Laboratory Equipment and Reagents, Pharmaceuticals, Hospital Equipment, Medical Diagnostic Tests, Medical Monitoring Devices, Medical Software, and Medical Tools. In addition to the above range of Products and services we also supply other Healthcare products by order.

Always we make sure that the Healthcare Goods and Related Services we supply meet/exceed our customers demand, deliver on time, and fulfil National & International Standard.

We have a workshop that is fully equipped with necessary equipments, tools and factory trained and certified staffs for installation, Commissioning and Provision of Preventive/ Corrective Maintenance Services for Healthcare Products we supply. Always we try to ensure local availability of important spare parts and accessories for fast repair and replacement.

We provide user Training by Factory Trained and experienced Professionals. We provide User (Operating) manual, Service (Technical / Maintenance) manual, and Certificate of “Passed” factory calibration and inspection with the Healthcare we supply

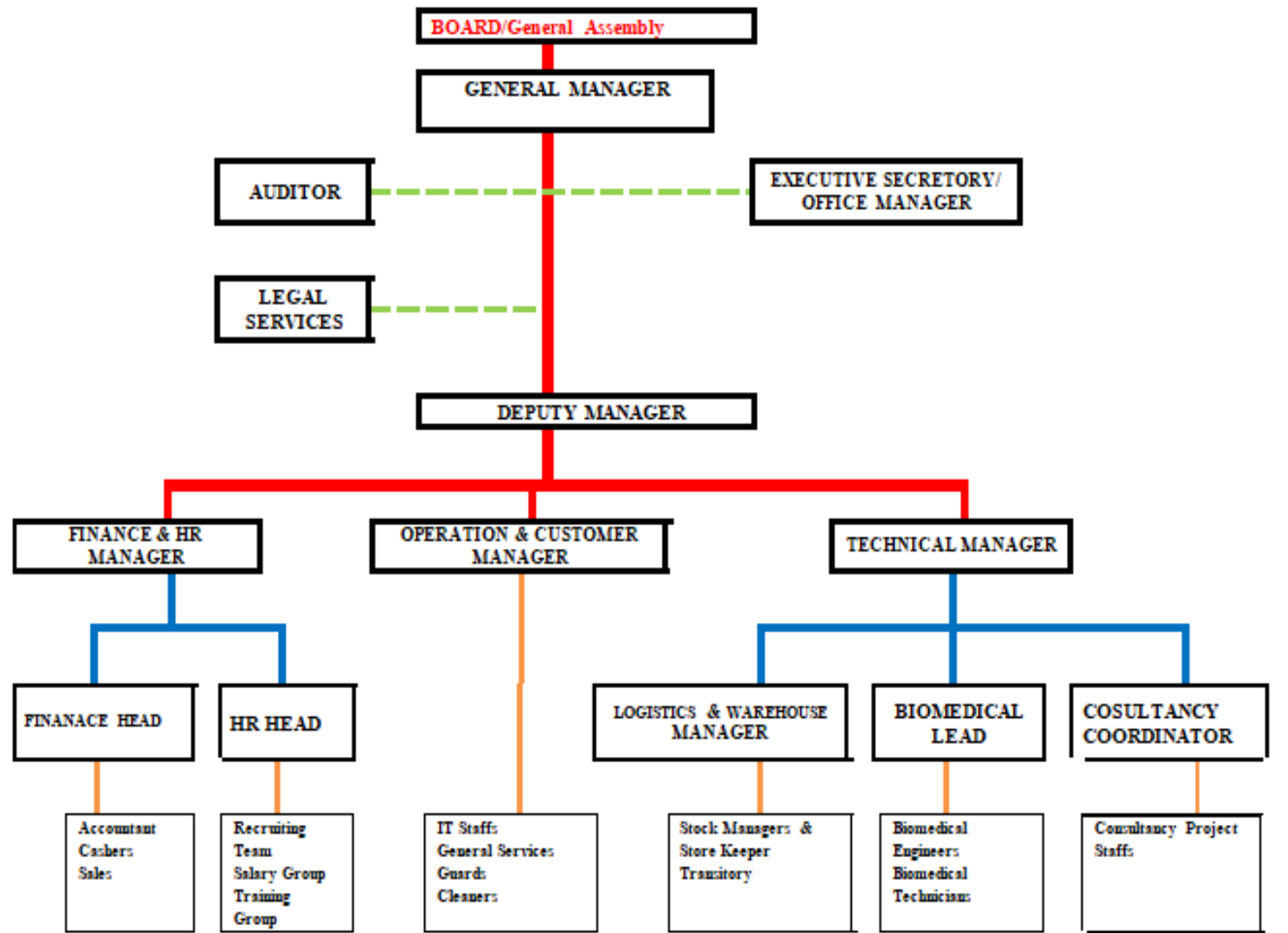
HEALTH CONSULTANCY SERVICE

Our Company offer a number of Health and Health Related professional consultancy services. The main goal of the consultancy service is to deal with the public health problems our community. Our consultancy services strength is we offer a comprehensive client focused Health solutions. With Our in-depth knowledge and experience of various healthcare interventions our team is committed to offer the following end-to-end Professional Health Consultancy Services:

- Preparation/Development consultancy services of Project Proposals, Business plan, Master Plan, and Strategic plan
- Conduct project evaluations and profitability analysis of health and health related services
- Conduct situational analysis, assessments/surveys, and studies on health and health related areas.
- Design, Organize and conduct short term, tailored trainings on a range of Health and Health related fields.
- Provide advisory consultancy services on Health and Health Related Strategy& policy, Regulation, Institutional reform, Capacity building, Management and leadership, and Health Management Information system

ORGANIZATIONAL STRUCTURE & STAFFING

DOCNET Medical Imports PLC developed and implemented an organizational structure in line with the Commercial Code of the country requirement and that suits our Core Business areas. The organizational structure/Organogram below shows clearly the lines of authority, responsibility, and communication between and within company Core Business areas.



MANAGEMENT TEAM

DOCNET Medical Importing PLC's Management team consists of experts and entrepreneurs from the field of Health, and Business Administration. The Management Team meet regularly every month to discuss organization's Operations and financial performance.

Table I: Company Top Management Team Members

S.no	Name	Position in the Company
1.	Dr Kidane Kiros	General Manager (MD, MPH)
2.	Dr Simon Habteab	Deputy Manager (MD, Internist)
3.	Tesfai Habteab	Manager (Supply chain and Engineering)
4.	Ermias Zewge	Finance and HR Manager
5.	Tewordos H/Mariam	Technical Manager
6.	Kibrom Kiros	Mechanical engineer/ Biomedical Engineering Lead
7.	Feven Fisseha	Electrical engineer / Biomedical Engineering Lead
8.	Obsera Bulto	Biomedical Engineer /Service Engineer
9.	Haftom Tadesse	Operation & Customer Services Manager
10.	Esrael Kero	Logistics & Warehouse Manager
11.	Mekdes Kassahun	Accountant

COMPANY STAFF PROFILE

Our Company is staffed by highly Qualified and experienced Professionals. Our company has a Human Resource Unit and human resource development plan that address staff numbers, skill mix, and staff development. Our Company has also policies and procedures for Staff recruitment, retention, compensation, benefits, training and recognition.

Our Company staffed with a total number and mix of staffs needed for the Company as a whole and for each Core Business areas service unit. Currently the company has a total of 15 Full time employees.

Table II: Company Professional Qualifications and Capabilities

#	PROFESSIONALS	NUMBER OF STAFFS
1.	General Manager	1
2.	Deputy Manager	1
3.	Supply Chain Manager	1
4.	Finance & Hr Manager	1
5.	Technical Manager	1
6.	Service / Engineering Head	1
7.	Service engineers/ Biomedical Engineers	5
8.	Logistics & Warehouse Manager	1
9.	Warehouse officer/Store Keeper	1
10.	Accountant	1
11.	Casher	1
12.	Cleaners	1
13.	Guards	1

COMPANY EXPERIENCES

Over the last three Years Our Company's supplied up-to-date and a high Quality healthcare Products/services to our esteemed clients and successfully accomplished projects. Our Company relevant experiences are listed below.

Table III: Company Experience

S.No.	Name Of Client	Name Of Contract	Description Of The Contracted Services	Contract Value Ethiopian Birr	Contract Status
1.	Wollo university	Supply and Related services of Pathology equipment and supplies	Supply , installation and commissioning , user training, and after sales service of machines and supplies and) including fully automatic tissue processor , tissue embedding system , fully automated microtomes, cryostat , automated tissue Strainer , water baths, and multi headed microscopes and others.	37,429,876.40	Successful completed
2.	Debrebirhan university	Supply and Related services of Pathology equipment and supplies	Supply , installation and commissioning , user training, and after sales service of machines and supplies and spare parts) including grossing station, fully automatic tissue processor , tissue embedding system , fully automated microtomes, grossing station, water baths, and multi headed microscopes and others.	13,157,500.00	Successful completed
3.	St. Paul Millinium Medical college.	Two years contract, for, after sales service of Pathology equipment, forensic and morgue system maintenance and repair including spare part supply.	Two years contract, for after sales service and of Pathology equipment, forensic and morgue system maintenance and repair including spare part supply.	90,000.00 (USD) + 367,950.2 (ETB) every year and the contract is for two years.	Ongoing.
4.	Rimn Specialized Hospital	CT scan Supply	Supply, installation and commissioning, user training, and after sales service of CT scan (32 Slices).	25,000,000.00	Successful completed
5.	Docmer International trading	CT scan Supply	Supply, installation and commissioning, user training, and after sales service of CT scan (32 Slices).	25,000,000.00	Successful completed
6.	Wollo university	Supply and Related services of Pathology	Supply , installation and commissioning , user training, and after sales service of machines and supplies and) including fully	37,429,876.40	Successful completed

		equipment and supplies	automatic tissue processor , tissue embedding system , fully automated microtomes, cryostat , automated tissue Strainer , water baths, and multi headed microscopes and others.		
7.	Docmer International trading	Digital x-ray machine supply	Supply, installation and commissioning, user training, and after sales service of Digital X-ray	4,800,000.00	Successful completed
8.	Dr. Kiflom Tsegay primary hospital.	Digital x-ray machine supply	Supply, installation and commissioning, user training, and after sales service of Digital X-ray	4,800,000.00	Successful completed
9.	Ahadu Pathology diagnostics center PLC	Supply and Related services of Pathology equipment and supplies	Supply , installation and commissioning , user training, and after sales service of pathology machines and supplies, including fully automatic tissue processor , tissue embedding system , fully automated microtomes, water baths, microscopes and others.	5,000,000.00	Successful completed
10.	Ze Aregawe Diagnostic Laboratory PLC	Supply and Related services of Pathology equipment and supplies	Supply , installation and commissioning , user training, and after sales service of pathology machines and supplies, including fully automatic tissue processor , tissue embedding system , fully automated microtomes, water baths, centrifuges, microscopes and others.	5,600,000.00	Successful completed
11.	Lancet General hospital.	Supply and Related services of Pathology equipment and supplies	Supply , installation and commissioning , user training, and after sales service of pathology machines and supplies, including fully automatic tissue processor , tissue embedding system , fully automated microtomes, .	4,100,000.00	Successful completed
12.	Onco pathology center	Supply and Related services of Pathology equipment and supplies	Supply , installation and commissioning , user training, and after sales service of pathology machines and supplies, including, tissue embedding system , manual microtomes, water baths, microscopes and others.	3,334,984.00	Successful completed
13.	Wachamo university	Supply and Related services of Pathology equipment and supplies	Supply , installation and commissioning , user training, and after sales service of pathology machines and supplies, including linear tissue processor , tissue embedding system , manual microtomes, water baths,	3,579,627.00	Successful completed

			and Stainer.		
14.	Ambo university referral hospital.	Supply and Related services of pathology Laboratory and Pathology equipment and supplies	Supply , installation and commissioning , user training, and after sales service of pathology machines and supplies, including, tissue embedding system , and fully-automated microtomes,	1,632,000.00	Successful completed
15.	Worabe comprehensive specialized hospital	Supply and Related services of pathology Laboratory and Pathology equipment and supplies	Supply , installation and commissioning , user training, and after sales service of pathology machines and supplies, including automatic tissue processor , tissue embedding system , semi-automated microtomes,	4,437,000.00	Successful completed
16.	Debremarkos comprehensive specialized hospital	Supply and Related services of pathology Laboratory and Pathology equipment and supplies	Supply, installation and commissioning , user training, and after sales service of pathology machines and supplies, including automatic tissue processor , tissue embedding system , manual microtome.	3,334,984.00	Successful completed
17.	St Paul's Hospital Millennium medical college (SPHMMC)	Supply and Related services of pathology , Morgue room, and grossing station .	Supply , installation and commissioning , user training, and after sales service of pathology and mortuary machines and supplies including, Grossing station , fully automatic tissue processor , Slide strainer, tissue embedding system , cryostat, Semi automated microtomes, Manual, microtome , , water bath, dry oven, slide dryer and Mortuary refrigerators.	43,000,000.00	Successful completed
18.	Mekelle university , Medical college Ayder referral Hospital	Supply and Related services of pathology Laboratory and Pathology equipment and supplies	Supply , installation and commissioning , user training, and after sales service of pathology and mortuary machines and supplies including, Grossing station , tissue embedding system , Semi automated microtomes, centrifuge, and multi-head microscope (5 head).	15,000,000.00	Successful completed
19.	Black Lion Specialized Hospital, Addis Ababa University	Supply of pathology consumables	supply of consumables and reagent	1, 500,000.00	Successful completed
20.	Feleghiwot Hospital, Amhara regional health bureau	Supply and Related services of medical equipment and laboratory machines	Supply , installation and commissioning , user training, and after sales service of medical equipment and laboratory machines that includes FIVE Headed Microscope and Pathology Consumbles	2,300,000.00	Successful completed

21.	Jimma university	Supply and Related services of laboratory machines	Supply , installation and commissioning , user training, and after sales service of laboratory machines that includes Chemistry Machine, CBC Machine, Differential count, water bath, Microscope and etc	3,550,000.00	Successful completed
22.	Vision pharmacy and clinic	Supply of Multi Headed Teaching Microscope	Supply of Multi Headed Teaching Microscope that includes Ten Headed, Five Headed, Trinocular & Binocular microscopes with cameras	5,300,000.00	On going
23.	Various Hospitals,	Supply and Related services of pathology Laboratory and Forensic Pathology equipment and supplies	Supply , installation and commissioning , user training, and after sales service of pathology and mortuary machines and supplies including reagents consumables and spare parts)including Grossing station , fully automatic tissue processor , cold room , tissue embedding system , fully automated microtoms, Mortuary refrigerators, and cryo stat	19,500,000.00	Successful completed
24.	Hawassa Referral Hospital, Hawassa University	Supply , installation and commissioning , after sales service of endoscopy	Supply , installation and commissioning , user training, and after sales service of pathology and mortuary machines and supplies including, Grossing station , fully automatic tissue processor , tissue embedding system , Semi automated microtomes, Manual, microtome , water bath, water bath and Mortuary refrigerators	19,251,014.00	Successful completed

PARTNERS

One of our core strengths is the partnerships we have formed with Our Global Suppliers and Local Partners that includes Healthcare products Manufacturers/ Suppliers/Distributors, Banks, Insurance Companies, Regulatory agents, Transport agents. We have also sister companies engaged in provision of Health and Health related products and services. Our partnerships build on the principles of maintaining and optimization of our working relationships. Our Company Business Partners are listed below.

Table: Company Business Partners

#	Name of Partner	Nature of Partnership	Partner Address
I	OVERSEAS SUPPLIERS		
1	Mopec Europe Srl	Autopsy and surgical Equipments	- Authorized Representative: - Country: USA - Telephone: - E-mail address:
2	SLEE MEDICAL	Pathology Laboratory Equipments	- Authorized Representative: - Country: GERMAN - Telephone: - E-mail address:
3	SonoScape Medical Corporation	Imaging (ultrasound)	- Authorized Representative: - Country: GERMAN - Telephone: - E-mail address:
	Minfound Medical System Co. ltd,	Imaging (CT scan)	- Authorized Representative: - Country: GERMAN - Telephone: - E-mail address:
3	OPTIKA	Teaching and Diagnostic Microscopes	- Authorized Representative: - Country: ITALY - Telephone: - E-mail address:
4	SHENZHEN ANGELL TECHNOLOGY CO., LTD	Imaging (X ray, mamography)	- Authorized Representative: - Country: ITALY - Telephone: - E-mail address:
5	UNITED SURGICAL INDUSTRIES	Furniture	- Authorized Representative: - Country: ITALY - Telephone: - E-mail address:
4	IWORKS	Skills Laboratory	- Authorized Representative:

		Equipments	- Country: USA - Telephone: - E-mail address:
5	RANDANTI	Skills Laboratory Equipments	- Authorized Representative: - Country: USA - Telephone: - E-mail address:
6	CYPRESS DIAGNOSTIC	Laboratory Equipments Reagents, Bacterial Identification System And Rapid Diagnostic Kits	- Authorized Representative: - Country: BELGUIM - Telephone: - E-mail address:
7	JINHUA HISURE SCIENTIFIC CO.LTD	Pathology Equipments and Consumbles	- Authorized Representative: - Country: _____ - Telephone: - E-mail address:
8	Guangdong Biolight Meditech Co., Ltd.		- Authorized Representative: - Country: _____ - Telephone: - E-mail address:

II COMPANY BANKERS			
8	NATIONAL BANK OF ETHIOPIA		- Authorized Representative: - Town/City: - Telephone: - E-mail address:
9	LION INTERNATIONAL BANK		- Authorized Representative: - Town/City: - Telephone: - E-mail address:
10	COMMERCIAL BANK OF ETHIOPIA		- Authorized Representative: - Town/City: - Telephone: - E-mail address:
11	WEGAGEN BANK		- Authorized Representative: - Town/City: - Telephone: - E-mail address:
12	ABYSSINIA BANK		- Authorized Representative: - Town/City:

			<ul style="list-style-type: none"> - Telephone: - E-mail address:
13	OROMIYA INTERNATIONAL BANK		<ul style="list-style-type: none"> - Authorized Representative: - Town/City: DUBAI - Telephone: - E-mail address:
14	BUNA INTERNATIONAL BANK		<ul style="list-style-type: none"> - Authorized Representative: - Town/City: - Telephone: - E-mail address:
III	SITSTER COMPNAY'S		
15	DOCNET INTERN TRADING FZC		<ul style="list-style-type: none"> - Authorized Representative: Samrawit Habteab - Town/City: DUBAI - Telephone: +251930589606 - E-mail address: Samrimn@gmail.com
16	ADOELU TRADING PLC		<ul style="list-style-type: none"> - Authorized Representative: Kibrom Kiros - Town/City: Addis Ababa - Telephone: +251944703709 - E-mail address:
17	VISION HEALTH CARE PLC		<ul style="list-style-type: none"> - Authorized Representative: Dr. Simon Habteab - Town/City: Addis Ababa - Telephone: +251 930 03 29 98 - E-mail address; simonhabmd@gmail.com, simonsimonmd@yahoo.com

FINANCIAL REPORT

Our business is in its Fourth year of operation. Our Sales increased from year to year and are expected to do the same in 2017. These healthy increases are due to the highly committed Management and staffs.

Currently we are busy with on time and successful Completion of ongoing Contracts worth around 147 million Ethiopia Birr. We are looking for Big and long term Contracts from Our customers and potential clients to Increase our company income and achieve our revenue targets in order to survive and thrive in the competitive market. The Table below summarizes our company Financial Performance

**Table V: Summary of Financial Data Report for 2011-2015 EFY
(2018- 2023 GC)**

FINANCIAL DATA	Historic Information for Previous 4 (Four) [insert number of years] Years in Ethiopian Birr					
	2010	2011	2012	2013	2014	Average
A. Information from Balance Sheet						
1. Total Assets	49,308,059.79	36,234,536.67	46,349,306.91	35,722,002.47	59,469,137.93	45,416,608.75
2 Total liabilities	29,383,221.01	40,642,091.33	41,824,872.22	26,245,478.69	39,820,717.08	35,583,276.07
I. Net Value (1-2)	19,924,838.78	(4,407,554.66)	4,524,434.69	9,476,523.92	19,648,420.85	9,833,332.72
3. Current Assets	16,439,967.68	20,911,315.40	14,370,169.59	11,318,176.25	9,846,726.66	14,577,271.12
4. Short-term debts	20,584,463.12	15,040,347.87	17,174,298.17	13,127,209.16	13,875,368.34	15,960,337.33
II. Working Capital (3-4)	4,144,496.56	5,870,967.53	2,804,128.58	-1,809,032.91	4,028,641.68	3,007,840.29
B. Information from Income Statement						
1. Total Revenue	64,010,330.82	12,896,552.84	23,565,123.80	17,679,565.37	34,566,627.33	30,543,640.03
2. Pre-tax Profits	22,321,019.54	-5,818,502.62	4,293,056.62	6,715,926.49	15,071,781.06	8,516,656.22

Table VI: Summary of Annual Turnover Data report for 2004-2009 EFY

Total Revenue	
Year	Total Revenue
2015/2023	54,414,495.40
2014/2022	34,566,672.33
2013/2021	17,679,565.37
2012/2020	23,565,123.80
2011/2019	12,896,552.84
2010/ 2018	64,010,330.81
2009/2017	46,790,623.80
Average Revenue	41426548.11